



# Sarnia Lambton County Body Shop Association

"The Mark of Expert Craftmanship and Service"

SLCBA news for Ontario

April 2006

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## SLCBA MEETING COMMENTS ON ONTARIO'S NEW SMALL BUSINESS INITIATIVE

The Sarnia Lambton County Bodyshop Association (SLCBA) enjoyed their spring dinner meeting at the Huron Oaks Golf Course in Bright's Grove. The association has a discount and purchase program with 25 different companies that provide lower prices and special offers to lower their costs on services and products needed. SLCBA members enjoy special prices on garage insurance (up to 25% off), solvents, uniforms, inspection help, health and safety needs and office supplies with a 50-70% discount on many Grand & Toy products, for instance. The local shops heard from one of the guest speakers from Pre-Paid Legal Services that can assist them with legal chal-



lenges or questions from their shop. Shops owners were updated on the CISCO program and the new presentation just made to the province, as well as new changes in building permit requirements for booths and the Ontario Consumer Protection Act. Special guests from the Ministry of Labour showed their draft Auto Body Repair Compliance Information Centre web site and urged shops to let them know what changes and improvements would be valuable for them.

The web site is designed to simplify compliance information and more readily and easily answer the most common problems faced by shops. Shops are asked to assist in identifying key tasks, compliance challenges and frequently asked questions that are performed in their respective facilities so that an industry view can be developed. To assist please contact the association at [info@ciia.com](mailto:info@ciia.com) or 1-866-309-4272

## WARNING ISSUED - COLLISION REPAIR SHOPS DO NOT NEED TO PAY A FEE TO ACCESS CREDITS

The Collision Industry Information Assistance ([www.ciia.com](http://www.ciia.com)) web site is warning shops that attempts to convince them to use a company to obtain dollars owing to them in apprenticeship credits is not needed. Tony Nigro of [www.ciia.com](http://www.ciia.com) advises that a number of shops have been contacted recently and told that for a 25% contingency fee or \$500 per apprentice per year, a private company will obtain a cheque owing to them for apprentice credits. "The incentives and credits available to hire and retain apprentices are often not know to shops. Receiving a call from a company who will handle that credit for you is inviting, but the fees are not. Shops can easily fill out and send in the forms themselves, without paying contingency fees or a large percentage of the monies owing to them, said Mr. Nigro

## CarFixWORLD SIGNS ON SIGNIFICANT EXHIBITORS

Several significant players in the Canadian aftermarket and collision industry have signed on for CarFixWORLD, the automotive industry exhibition taking place September 29 to October 1, 2006 at Toronto's National Trade Centre. The exhibitor commitment continues to grow and an early survey of potential show visitors indicates attendance will exceed initial expectations, according to John McLean, the event's manager. Exhibitors who have signed on include Carcone's Auto Recycling, Cars Systems Inc., Chicago Pneumatic Tool, Citation, Delphi, Dominion Sure Seal, Fleetchek.com, Global Finishing Solutions, Gojo Industries Inc., Henkel, Hofmann, Inov8, Matco, Transport Canada, RS Finishing Systems Inc. and Thermofluid Technologies. CarFixWORLD also conducted an email survey to trade publication readers in both the repair and collision sectors. Nearly 1,000 replies were received. The survey indicated consistent enthusiasm for the "one big show" concept from all sectors of the aftermarket community. Survey respondents indicated an enthusiasm for the show to focus seminars on product training, business management, technology/equipment, tools and recruitment. "This speaks to our extensive schedule of seminars and special presentations at the show. CarFixWORLD will set a new benchmark for the industry," noted McLean

## Special points of interest:

### MEMBER BENEFIT PROGRAM

For the first time in Ontario, autobody and collision repair shop owners/operators can enjoy reduced costs while helping their local trade association. **Save** thousands of dollars on your garage insurance policy costs. Save almost \$1000 with a special offer from ADP. Make **thousands** of dollars with increased profits from our special consultants. Simply join your local collision repair trade association by calling 1-866-309-4272 for your membership kit.

### WWW.CIIA.COM

The Automotive Industry's Information Centre. Featuring news, employment postings and Collision repair shops across Canada

*10 steps to a more profitable shop.  
Yours free to download on the opening page of*



[www.ciia.com](http://www.ciia.com)

**New Autobody Compliance Web site  
Autobodyhelp.ca**



**For further details please visit our news / events section  
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