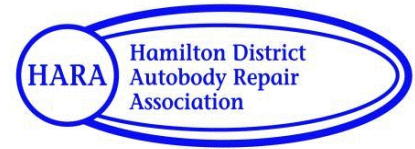


# Member News Update



## What has your association done to help?

1. We have arranged low-interest loans guaranteed by the government of Canada to help finance booths or equipment that might be needed for low-VOC conversion at shops. Canada's chartered banks are quoted in the media as being very unhappy with this. So it appears to be working.
2. We are offering two pre-apprenticeship training courses for new auto body applicants that include 22 weeks in school and eight weeks in your shop all at no charge in London and Hamilton. It even includes a free toolkit!! There is also a similar program offered in Toronto.
3. Grants and incentives have increased and we can now offer through various agencies, incentives of as much as \$26,000 to offset risks and costs of a new hire.
4. Offered the most inexpensive training courses available. Over 25 courses including, isocyanate training, hoist safety and the new Bill 168 Violence policy training for less than \$5.00 each for members.
5. Free WHMIS training for up to 19 persons in your shop at no charge for members.
6. Collision estimating classes over six-nights to find those items that get missed on the estimates.
7. Online exposure. Your shop ad placed at no charge on the most popular and busiest collision repair site in Canada with over 6,000 hits and 1,000 visits each day.
8. Looking to hire a consultant to help with your new rules and permits for waterborne paints in Ontario? Some shops pay over \$6000 for this compliance assistance. Your association rate? Four hundred dollars.

Please contact us at 1-866-309-4272

E-Mail: [info@ciia.com](mailto:info@ciia.com) or [info@autobodyhelp.com](mailto:info@autobodyhelp.com)  
Visit: [www.ciia.com](http://www.ciia.com) or [www.autobodyhelp.ca](http://www.autobodyhelp.ca)



## Help us with keeping your membership up-to-date as we work on these major benefits:

- Implement of the CASIS agreement between the aftermarket and the OEM manufacturers. As of May 1, all information normally supplied to a new car dealership is now yours. No need any longer to send that vehicle to a dealership when you could do the needed repairs yourself.
- Hourly body material rate for areas of Ontario. In many areas of Canada body material rates are well established and properly re-imburse facilities. Ontario needs similar treatment.
- Coming soon- a web-based service for shops that invites customers to send you their car damage photos and you to respond in order to attract the job. A free service being planned.
- Our job is to help you, but you need to use these services. It creates a stronger association and a stronger, more profitable shop.