



ciia.com NEWSLETTER

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*Just Announced! Labour times not right?  
Estimate calls for 1.2 hours and it should be 4.2?  
Call us at 1-866-309-4272 for access to the Database  
Gateway to correct those errors.*

**SPECIAL OFFERS FOR 2009 ASSOCIATION MEMBERSHIP**

New or Existing Association Members that pay their 2009 fee in full by December 30, 2008 receive special incentives and benefits including:

**\*Waiving of the GST\***

**The association will pay your GST on your membership**

**\*FREE Parts Ad\***

A 50 word ad on the industry web site at [www.ciia.com](http://www.ciia.com) to list old parts that every shop has collecting dust.

**\*A Draw for FREE Internet Training\***

A special offer for one lucky person from five different shops will now be able to access all 23 of the association's online training courses over the course of a full year for FREE. (Normal value is \$100.00)

For further information on becoming a Member, contact our office at 1-866-309-4272 or [info@ciia.com](mailto:info@ciia.com) . We accept VISA, MasterCard and American Express

**WEB EXPOSURE OVER 8000 HITS PER DAY**

The [www.ciia.com](http://www.ciia.com) web site continues to attract interest and viewers. An ad on the front page of the collision repair industry web site means your name or product is reaching the very target audience (the collision repair industry) that is looking to use your services.

Join other satisfied advertisers that use the industry web site to better promote their products and services.

Contact John Norris for more information at 1-866-309-4272 or [johnnorris@ciia.com](mailto:johnnorris@ciia.com).

**EMPLOYMENT POSTINGS FOR AS LITTLE AS \$15.00!**

Upset that you have spent hundreds of dollars in local media advertising for staff? There are over 290 potential apprentices waiting to hear from you on the employment section of <http://www.ciia.com/provinces/ontario/employment.html>. Place an employment ad for as little as \$15.00 plus GST for a two-month duration. Newspapers advertise to everyone! The [www.ciia.com](http://www.ciia.com) web site is just for collision repair and auto refinishing, so advertise your employment needs where potential employees will read it.

For further information contact the office at 1-866-309-4272 or e-mail your ad to [info@ciia.com](mailto:info@ciia.com).

**TRAINING AVAILABLE AT NO CHARGE**

Always been curious about industry online training?

In an effort to highlight the value of online training in collision repair, Ontario's collision repair associations are offering shops a free online WHMIS refresher course at no charge. This special offering is to try and help shops better understand and become familiar with online training. The course can be completed at work or at home.

This course is designed as to assist staff that has **previous** WHMIS training and need a refresher.

Contact the association office at [info@ciia.com](mailto:info@ciia.com) or 1-866-309 4272 for your password and user number.

The associations also offer 23 other online courses including, full WHMIS, hoist safety training, and isocyanates

training. All courses are available as one package with a low price of \$60.00 plus GST for member shops.

Please check out the course listings at: <http://www.ciia.com/provinces/ontario/itraining.html>

#### WORKBOOKS AVAILABLE FOR MEMBERS ONLY

Members receive the Autobody Profitability Workbook, How to Market your Collision Shop manual, brochures on profitability and safety in shops, the Prep for the Future report, as well as the Health and Safety information package. New handouts include a five-part human resources package, How to become Salvage Inspection Station and Technician Equivalency package information including grants and incentives folders. All yours FREE with membership.

#### NEED COMPLIANCE ASSISTANCE TRANSITIONING TO WATERBORNE?

Your Association features the new Ministry of Environment screening tool for waterborne paint. In most cases, this will replace the need to hire an engineer or consultant in order to obtain your new mandatory Certificate of Approval. This new process is quicker than and not as costly as the previous process.

For further information, contact our office at 1-866-309-4272 or log on to <http://www.autobodyhelp.ca/> to view the "GOING WATERBORNE" PowerPoint presentation located on the front page.

#### MANDATORY TRAINING

**ALL** facilities that installed a new or modified an existing paint booth (including those just changing to waterborne paints) must have one person from management and all painters complete the mandatory Profit from Good Environmental Management training course. For further information or to order your training manual contact your Local Association at: 1-866-309-4272.

More information? [info@ciia.com](mailto:info@ciia.com) or 1-866-309-4272  
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